



Taking the hassle out of technology so you can run your business.

**Job Title:** Inside Account Manager

**Position Type:** Part Time

**Experience Level:** Mid-Level to Experienced

**Available Positions:** 1

**Department:** Account Management Team

**Location:** Lansing, MI

**Job Description:**

ASK is looking for an outgoing and motivated Inside Account Manager to help handle inside Sales and Account Management responsibilities for our Account Management and Marketing teams. Duties will include generating appointments for Business Development staff, identifying new metrics and tactics for lead development, and managing relationships with prospective clients. This position is part time and work hours are flexible.

**Experience & Skills:**

- Proven inside sales experience
- Experience with lead generation and business development
- Knowledge of sales cycles from start to close
- Excellent relationship-building skills
- Strong written and verbal communication
- Keen attention to detail
- Ability to work in a fast-paced work environment
- Ability to multi-task, prioritize, and manage time effectively
- Excellent customer service and presentation skills

**About ASK:**

ASK is a world class provider of best of breed IT hardware, software, and service solutions. Our combination of personalized customer attention, technical excellence, and project efficiency has resulted in our reputation as a leading provider of technical solutions in the Midwest.

The ASK staff is a team of hand-selected professionals who understand what it takes to serve our customers' needs. We offer up-to-the-minute proficiency in the computer/IT industries, strong customer service values, and a genuine interest in working with our customers.

ASK also cares deeply for the Greater Lansing community. As one of our core values, we make it a priority to give back to the community through our time and resources. ASK Cares provides opportunities for our staff members to reach out to the larger community to invest their time, talents and resources to make a difference in the lives of others.

**Apply:** <http://justask.net/careers/inside-account-manager/>